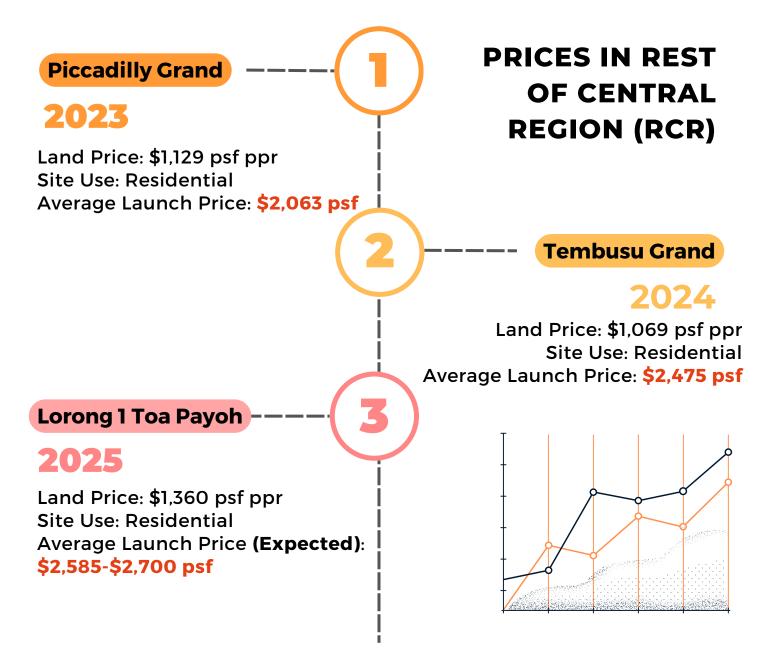
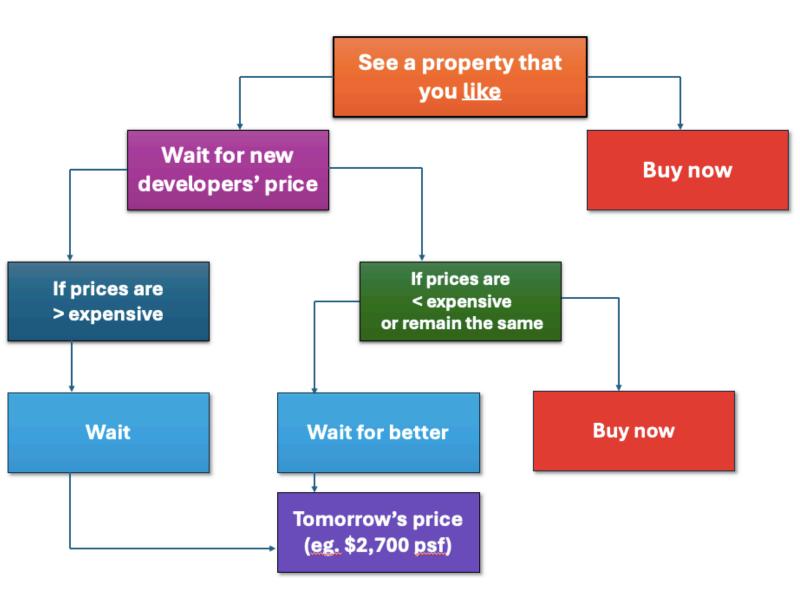


BUYER'S ROADMAP



DOES CHEAPER LAND PRICES = CHEAPER SELLING PRICES?

2. WHAT SHOULD BUYERS DO?



3. What Constitutes Property Prices

F(PROPERTY PRICES)

- = LAND PRICE
- + TENDER PRICE INDEX (EG. CONSTRUCTION COSTS + RAW MATERIALS + LABOUR)
- + LAND BETTERMENT CHARGE
- + PROFESSIONAL FEES (EG. SURVEYOR + M&E + ARCHITECT)
- + MANAGEMENT FEES (EG. SHOW FLAT + DEVELOPER TEAM + AGENT FEE)
- + GST (ADJUSTMENTS)



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